

Our customer:



A E Clegg are a long established car dealership, approaching their centenary as Vauxhall specialists. AE Clegg we don't just sell cars; they do everything possible to get customers driving their perfect car.

The challenge:

As a result of years of system upgrades by the automotive industry, the company had a large number of servers running in their comms room.

They were reasonably confident that several of these servers were redundant. The maintenance charges, power consumption and heat & noise generation were all considerable: the concern was that most of this was going to waste.

The solution:

A survey of the facility quickly revealed that there were, indeed, a number of redundant systems.

A new server was installed, which took over those functions that were still required. One legacy server that was still in operation was seamlessly integrated into the new system.

The remaining redundant equipment was switched off and removed.

The benefits.

The server that was installed ran the systems required by the company, with less noise, power consumption & heat generation. Several expensive maintenance contracts could be cancelled, and an expensive leased line was also found to be redundant & removed, all of which contributed to a very healthy ROI.

The experience & knowledge of Back Office IT enabled them to deploy several facilities offered by the new server quickly and inexpensively. These included secure WiFi access for customers, company-wide consolidated email infrastructure, reliable printer & data sharing and the facility for secure connection to company systems from outside the premises.

The new system provides for more customer facilities, ease of use for the staff and greatly reduced recurring costs for the business.

Nothing beats experience.

Our mission:

To use our proven track record of over 25 years of expertise in an ever-changing business environment to provide jargon-free, honest & valuable advice.